

The **free sourcing platform** that connects UK buyers with trusted engineering suppliers.



# Why Qimtek?

At Qimtek, we make sourcing simple. We've built a powerful yet easy-to-use platform that helps manufacturing buyers find the right UK-based subcontract suppliers for their custom parts.

Our sourcing system is designed to cut out the noise and save you time—allowing you to upload your drawings, connect directly with qualified suppliers, and receive tailored quotes quickly and securely.

It's free, fast, and focused on your success.





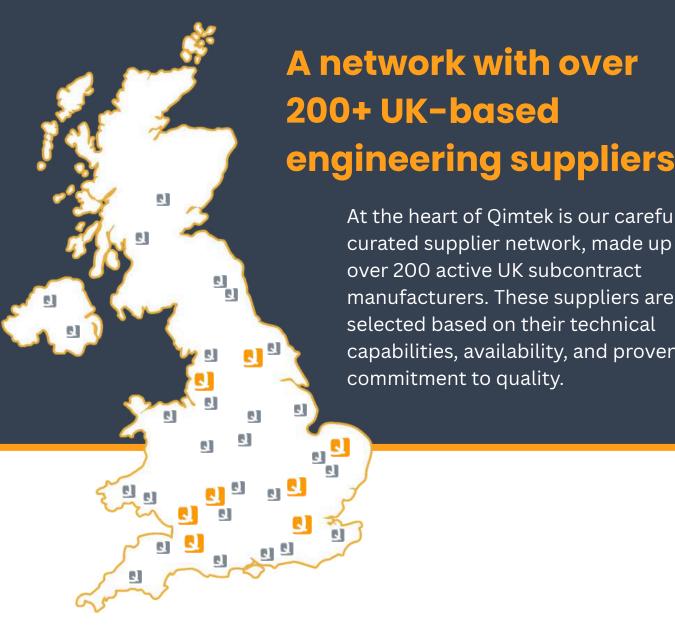








Our suppliers hold a wide range of industry approvals.



200+ UK-based engineering suppliers At the heart of Qimtek is our carefully curated supplier network, made up of over 200 active UK subcontract

> selected based on their technical capabilities, availability, and proven commitment to quality.



**CNC Machining** 



**Fabrication** 



**Sheet Metal** 



**Laser Cutting** 



**Full Turnkey** 



**3D Printing** 



**Plastic Moulding** 



**Electronics** 

## **Online Directory**

Scan this QR code with your smart phone to view our our supplier network.



## Who uses Qimtek?

### **R&D and Design Engineers**

Design and R&D engineers use Qimtek to quickly find trusted UK manufacturers for prototypes, feasibility testing, and design-to-manufacture support. Whether you're exploring material options, validating a concept, or sourcing short-run production, Qimtek connects you with suppliers who specialise in 3D printing, CNC machining, and rapid prototyping—helping you move from idea to reality faster.





### **Buyers & Purchasing Teams**

Qimtek takes the hassle out of everyday quoting—helping buyers quickly find new or alternative suppliers for urgent projects or ongoing production needs. With unlimited user access, your whole team can collaborate on projects, review quotes, and manage supplier communications in one place.

## **Supply Chain Professionals**

Supply chain professionals use Qimtek to review, benchmark, and expand their supplier base with confidence. Whether you're refreshing your PSL, seeking alternatives for risk mitigation, or sourcing for hard-to-find processes, Qimtek helps you identify qualified UK suppliers, gather competitive quotes, and build long-term partnerships—all while maintaining control and visibility over the process.





- Upload your CAD drawings
  Use our simple Drag, Drop, Source feature to securely upload your drawings and submit your project details.
- 2 Matched with relevant suppliers
  Your Qimtek account manager will review your project and connect you with the most suitable suppliers.
- Receive multiple quotes

  Suppliers will upload their quotes onto your Qimtek dashboard for you to download when you are ready.

# Deal directly with the suppliers

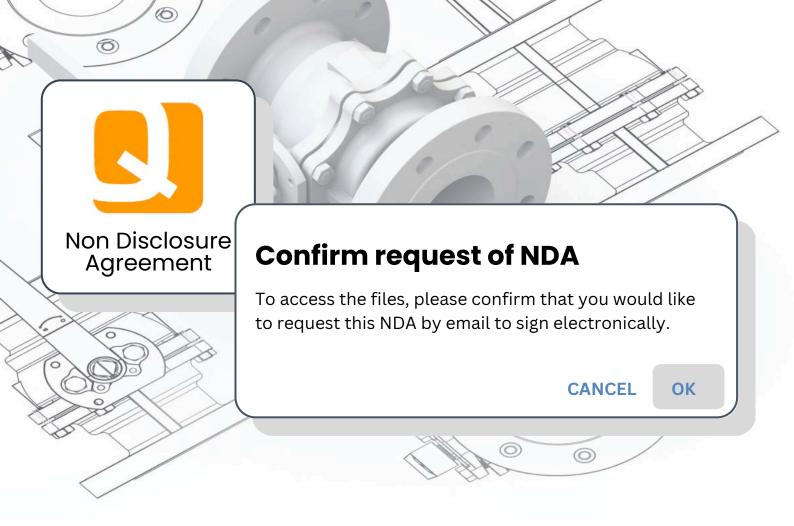


You'll be in direct contact with suppliers from day one - no middlemen, no barriers. Our ethos is all about connecting people with people, creating real conversations that lead to long-term partnerships built on trust and shared goals.

## Drag, Drop, Source!

Scan this QR code with your smart phone to upload your drawings and start your project.





# Fast, secure NDA process

We understand that your projects may be sensitive, which is why we operate a secure non-disclosure process. Suppliers can view basic project details such as batch quantities, materials, and scope, but must sign a Non-Disclosure Agreement before any drawings are released. The process is **fast and simple using e-signatures**, helping to speed up your project timeline. All NDAs are securely stored on file and can be provided upon request.

You have two options for NDAs:

- Generic Qimtek NDA free and ready to use
- Your company's own NDA one-off setup fee

## **A Powerhouse of Features**



#### One-click quote download

Need to review quotes fast? Download all your supplier quotes in one click, right from your dashboard.



#### Instant quote analysis

Forget making the spreadsheets. Get an instant quote analysis with all your prices and lead times lined up neatly, ready to review.



### **Built-in messaging hub**

Keep your inbox clean—suppliers can message you inside the platform to clarify project details quickly and easily.



## **Detailed supplier profiles**

Photos, videos, accreditations, machinery lists—you'll have full supplier insights at your fingertips to pick the perfect match.

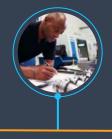


#### Real buyer reviews

See what others think! Check out supplier ratings based on price, delivery times, and communication before making your decision.





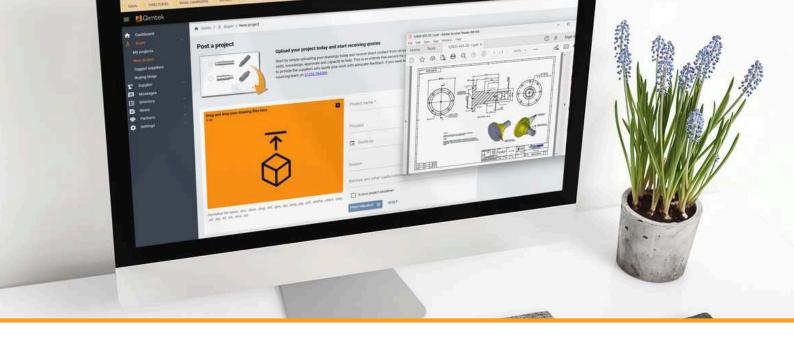




## **Platform features**

Scan this QR code with your smart phone for more information on features.





## **Qimtek in numbers**



Over 85% of our projects start receiving quotes within 24 hours



200+

Over 200 UK based subcontract manufacturers.



340m

Helped to source over 340 million parts for our buyers.



100%

All of our suppliers are from the UK - no overseas sourcing.



**75%** 

Of our suppliers hold ISO9001 or AS9100 accreditations



2,000+

Thousands of projects are posted onto Qimtek every year.



135 years

The combined experience of the team at Qimtek.



£2.5M

Estimated value of business, initial and ongoing orders per year.



4.3

Averge number of quotes received per project.

# **Buyers love Qimtek**

#### Better lead time & costs

"Qimtek helps us to get the best lead times and prices for the fabricated parts that we are ordering." **Kennelbuild** 

### **Pricing analysis**

"One of the most valuable aspects of the platform is its ability to provide a cost and lead time analysis helping me to save time when reviewing the quotes." **AS Neves** 

#### **Greater customer satisfaction**

"We have managed to increase our supplier base significantly, which has helped us to keep our customer's lead times at a minimum". **Approved Hydraulics** 

#### Improved supplier base

"We always thought we had a good supplier base. Within a couple of days of posting our project, we had calls from capable suppliers. We visited a couple and found a new long-term supplier." **Peak Dynamics** 

#### **Account manager support**

"We just fire the details across to the team at Qimtek or upload them to the platform and wait for suppliers to get in contact with their quotes. Their account managers are extremely helpful – it's like they're part of our team." **Nexen Forklifts** 

#### 100% free to use

"Using Qimtek, we have sourced two new suppliers who provided us with high quality machined products and we will be looking to make longstanding relationships with both suppliers - Try it, it costs absolutely nothing" **Krohne** 



### **Case studies**

Scan this QR code with your smart phone to read through some case studies.



## **Got Questions?**

#### Is Qimtek really free to use?

Yes—our sourcing platform is 100% free for buyers as we are funded by our suppliers. You can upload projects, receive quotes, and contact suppliers with no fees or obligations.

#### How are suppliers selected for my project?

Every enquiry is reviewed by a Qimtek sourcing advisor and matched to UK-based suppliers by process, approvals, location and materials they specialise in.

#### Will suppliers see my drawings straight away?

Yes - unless you are running a non disclosure agreement with your project. In this instance, then the drawings are only shared after a Non-Disclosure Agreement is signed by the supplier.

#### Can I speak directly to suppliers?

Yes. You deal directly with suppliers from the start—ideal for getting technical questions answered and building long-term relationships. You also order the parts direct from the supplier.

#### Is my data and IP safe?

Absolutely. Should you need it, we follow a secure NDA process and treat all data with strict confidentiality. All NDAs are stored on file and available on request.

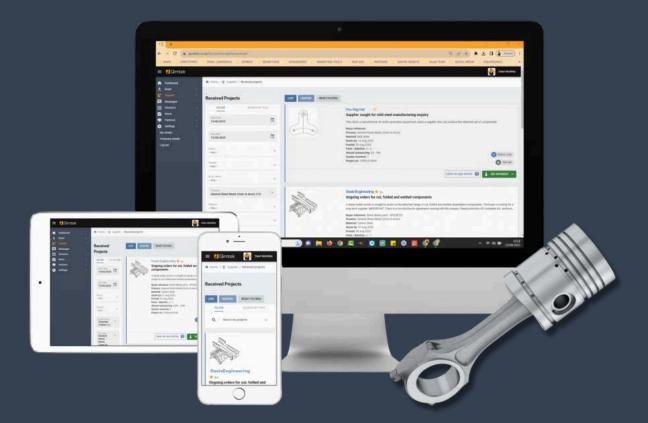
#### Can my whole team access the platform?

Yes—Qimtek allows unlimited user access. Share projects, review quotes, and collaborate as a team without any seat restrictions.

#### How do I start the process?

It's simple—just visit our website, upload your drawings, and tell us what you need. A dedicated sourcing advisor will review your project and match it with the right UK suppliers.





# Start Sourcing Today— It's Completely Free

Upload your drawings in minutes and let us do the legwork.

Our sourcing experts and UK network are ready to help you find the perfect manufacturing partner.

- www.qimtek.co.uk
- 01256 394 500
- sourcing@qimtek.co.uk

### **Book a demo**

Scan this QR code with your smart phone to book a quick online demo with one the team.



