



## GOLEADS

Maximise lead generation and deepen customer relationships.

### GET NOTICED ALL YEAR ROUND

- ▶ Display your company profile online (description, products, news & jobs)
- ▶ Apply for inclusion in the Innovations Gallery 1 INNOVATION
- ▶ Invite customers & prospects, easily and efficiently
- ▶ Promote your products, paper-free via Smart Badge technology 1 READER
- ▶ Enhance customer engagement: Connect, Interact and Succeed

### BOOST YOUR LEADS

- ▶ Get details of visitors who touched your reader with their Smart Badge
- ▶ Capture and qualify leads with ease UNLIMITED LICENCES
- ▶ Receive real-time SMS alerts when your guests check in

## Boost your reach, exposure and ROI

EasyGo offers a comprehensive service package that leverages the latest digital marketing technology. It ensures you achieve a higher return on investment (ROI) by offering marketing and lead generation tools to reach and engage your community before, during and after the event. You can choose one of the three packages that best meets your objectives.

FOR MORE INFORMATION, GET IN TOUCH WITH YOUR CUSTOMER SUCCESS REPRESENTATIVE.

BEST  
VALUE

## GOPLUS

Maximise lead generation and enhance online visibility.

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### GET PREMIUM ONLINE & ONSITE BRAND VISIBILITY

- ▶ Display your logo on the exhibitor list
- ▶ Enhance your company profile with a video header

LIMITED  
NUMBER

## GOPREMIUM

Maximise lead generation and brand exposure, onsite and online.

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### BOOST YOUR LEADS

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### GET PREMIUM ONLINE & ONSITE BRAND VISIBILITY

- ▶ Display your logo on the exhibitor list
- ▶ Enhance your company profile with a video header
- ▶ Get increased visibility in the exhibitor list
- ▶ Capture immediate attention as visitors register online
- ▶ Display your logo or ad in high-traffic areas onsite

## GET NOTICED ALL YEAR ROUND

### ► Display your company profile online (description, products, news & jobs)

My Easyfairs simplifies the management of your company profile and product offering for the event's online catalogue:

- Create a company listing that informs people about your offering and makes it easy for them to get in touch via web and social media links, as well as a dedicated contact form.
- There is no limit to the amount of multi-format (text, image, video, links) product information you can publish.
- Keep your presence fresh with product updates and press releases. These will also be published on the event's News page.
- Attract top talent from your sector by advertising job opportunities at your company.

### ► Apply for inclusion in the Innovations Gallery

Position your company as an innovator! Apply for inclusion of a breakthrough product / products in the Innovations Gallery (subject to approval by the Innovations Reviewer).

### ► Invite customers & prospects, easily and efficiently

We make it really easy for you to invite guests via your chosen digital channels (e-mail, website, social media, electronic signature or personalised action code) with your personalised registration link.

If you need help getting started, get in touch!

You can also download a list of who used your link to pre-register – invite them to your stand and follow up after the event to maximise opportunities.

We provide highly professional ready-to-use marketing materials including invitations, web banners and event logos so you can efficiently promote your participation.

### ► Promote your products, paper-free via Smart Badge technology

Share information about your products & services effortlessly via a wireless reader on your stand. Smart Badge technology ensures you even reach visitors with whom you were unable to interact during the event.

By touching your reader with their Smart Badge, visitors get all the information listed on your online profile via email at the end of their visit. They even get suggestions of exhibitors they might have missed based on an AI-driven analysis of their profile and interest.

### ► Enhance customer engagement: Connect, Interact and Succeed

Are new leads important to you? Do you want to capture information about potential, or even existing, customers you meet at the show?

If so, you'll be glad to know we've got you covered! Through our event app, you can seamlessly connect with customers, prospects, and potential partners before, during and after the event.

**Before the event:** We facilitate pre-event connections between you and potential customers through our AI-driven recommendations within the app, which adds huge value to your exhibiting experience by allowing you to start the conversation early and arrange meetings onsite. By capitalising on this opportunity to engage with individuals and companies that matter most to your business, you will benefit from increased footfall to your stand.

[www.easyfairs.com/easygo](http://www.easyfairs.com/easygo)

## BOOST YOUR LEADS

### ► Get details of visitors who touched your reader with their Smart Badge

Receive a list of everybody who demonstrated interest in your product by touching your reader with their Smart Badge. A fantastic opportunity to get in touch and to convert prospects into customers!

### ► Capture and qualify leads with ease

Capture visitor details with a quick scan of their badges using the Visit Connect web app on your smartphone. You can add notes e.g. to categorise the really hot leads. Post-event follow-up has never been easier. There is no limit to the number of your team members who can use the app.

### ► Receive real-time SMS alerts when your guests check in

Find out when visitors that you invited arrive at the event: receive real-time SMS notifications. Get ready to meet and greet key prospects and customers – they really appreciate it!

## GET PREMIUM ONLINE & ONSITE BRAND VISIBILITY

### ► Display your logo on the exhibitor list

Enhance your brand visibility where it will get most attention. Your logo appears on the exhibitor list of the online catalogue.

### ► Enhance your company profile with a video header

You will get the opportunity to display a video instead of a static picture in the header on your company online profile.

### ► Get increased visibility in the exhibitor list

Your company is displayed with bigger visibility on the exhibitor list of the online catalogue.

### ► Capture immediate attention as visitors register online

Create a compelling visual impact by displaying your logo across multiple touchpoints during the online registration process, elevating your brand above your competitors before the event. You will receive prominent brand visibility on the confirmation page, in the confirmation email and on the entrance ticket to increase your brand recognition. This exclusive opportunity is limited to a select number of exhibitors.

### ► Display your logo or ad in high-traffic areas onsite

Be seen where it matters. Your logo or promotional advertisement appears on displays in high-traffic areas.

