Entry Criteria

by EASYFAIRS

L A B AWARDS

Top Tips for writing a shining submission

What do **you** want to highlight most?

We're sure that you've had several achievements over the past year, so be sure to know what exactly you want to highlight with your submissions. With thirteen categories, make sure the submission is specific and applies to each category demographic.

Be sure to be clear, as there is a character count limit, so don't forget to keep to it!

Provide proof!

Use the supporting document to highlight evidence – think statistics, case studies, testimonials, images, videos – those 6 pages are yours to use to persuade the judges!

shout about your achievements!

Be sure to include as much clear information about the highlights, challenges and overall result. Make sure the highlighted achievement is clear in the submission.

Guide the judges through your journey

Show the judges how you got here from your idea, through the challenges and how you overcame them. Get the judges invested with your story - give them a narrative!

Make your entry count

Give yourself enough time to write your entry/ entries. You can always save the draft and come back to it later, but the best entries are always well-thought-out.

Best Practise for the submissions

1. Make sure the title of the submission makes it clear as to what the submission is about – this is the judges first impression and is what will be called out during the ceremony!
2. Write in a way so that the submission is specific to the Lab Awards category you are applying to, this way if you apply for multiple it will be easier to differentiate.
3. Add a logo & headshot or product image! This will help the Awards team to shout about your submissions and ensure your visibility online and onsite.

Entry Criteria for each category

Now you've chosen your categories, make sure to read through the accompanying information below to ensure that your entry is valid, and that you provide the exact information that the judges will be looking for.

Individual awards:

LAB TECHNICIAN OF THE YEAR

- Lab technicians are the unsung heroes of the industry – what they do is essential to the smooth running of a lab, however they're often in the background.
- This award seeks to acknowledge the expertise, experience and dedication demonstrated by this group of professionals in their everyday work.
- Entrants to this category must be nominated by someone working with them within their organisation. Open to all laboratories.

RISING STAR

- As everybody working within the laboratory sector knows, it is people who make the greatest contribution, and who keep everything running.
- This award recognises new talent, identifying individuals who have made a significant impact on the provision of services within their organisation and who are demonstrating potential to shine in the future.
- Entrants to this category must be nominated by someone working with them within their organisation, or by a client. The judges will be looking for those people who go above and beyond what is expected of them in order to exceed expectations and influence excellence in all aspects of their role.

OUTSTANDING ACHIEVEMENT
(not eligible for entry)

- This award celebrates the achievements and commitment to our industry by an extraordinary individual.
- It will be presented to a prominent figure who has made their career in the laboratory industry and significantly impacted on both their own organisations and the sector as a whole.
- Candidates could be somebody who has demonstrated leadership and impacted positively on their team, or a person who has been instrumental in developing the profile and professionalism of the laboratory sector.

LAB OF THE YEAR

- This category highlights the excellence of laboratories across the board; whether that's making progress in sustainable processes, implementation of automation and technology, development of the people in the laboratory or finding new and innovative ways to collaborate and problem solve on a project.
- The judges will be looking for evidence of the above, and standout examples of progress and advancement.
- Open to all labs.

SMART LAB OF THE YEAR

- This category focuses on the implementation of digital/smart technology in order to optimise accuracy, efficiency and transparency of operation.
- So the judges will be looking for evidence of automation, AI, machine learning, digital processes, data management and analysis.
- Open to all labs. Nominations are also welcome from technology providers who have developed solutions in collaboration with their laboratory client.

SUSTAINABLE LAB OF THE YEAR

- The Sustainable Laboratory of the Year Award recognises the progress made towards Net-Zero and sustainability in the lab.
- If you have implemented sustainability initiatives such as wate reduction, reduced water consumption, recycling, energy efficiency (and/or energy generation) and procurement – our judges will be keen to hear about your achievements.
- Open to all labs.

Lab & Supplier

COMMITMENT TO SKILLS & TRAINING

- For any lab to operate effectively, it must have a properly skilled and well-trained team of people.
- The judges of the training award will be looking for a commitment to training that goes beyond the basic skills required to do the job. Entrants should provide evidence of how their training programme is embedded in the culture of their organisation - encompassing elements that enable their employees to develop personally, expand their knowledge, progress within their environment and in turn enhance their offering.
- Entry is open to any organisation operating within the laboratory sector.

BEST COLLABORATIVE PROJECT

- The Best Collaborative Project Award recognises the impact of co-operation between organisations.
- The judges will be looking for projects that have been successfully undertaken by stakeholders from different organisations – for example, a public/private initiative. Entrants must provide evidence of how they've come together to tackle a specific challenge, formulated a strategy, executed the plan and delivered the outcome.
- Open to all labs, institutions and organisations.

Supplier

SUPPLIER EXCELLENCE

- The Supplier Excellence Award recognises excellence in customer support in the areas of expertise, advice and supply chain challenges.
- Entrants should demonstrate how they worked to form a close relationship with a key client and how this resulted in them achieving a goal or a challenge. And the mutual benefits this resulted in.
- Open to distributors and manufacturers.

BEST TECHNOLOGY INNOVATION

- The Best Technology Innovation Award will recognise the most significant product or service innovation.
- The judges will be looking for product or service development that can demonstrate meaningful benefits for the user. This could be a ground-breaking new technology, or alternatively a step change to an existing solution. Entrants must provide evidence of exactly what benefits their product is offering the user – ideally with illustrative case studies.

BEST AUTOMATION & DATA INNOVATION

- This award celebrates suppliers who are leading the way in product and solution innovation in the realms of automation and data management. It is targeted at recognising advancements that significantly enhance the operational efficiencies, data integration capabilities, and technological modernity of their clients in the laboratory sector.
- The judges will be looking for clear, demonstrable impacts that an automation or data product/solution could have on a laboratory's operations. Submissions must clearly articulate the innovative aspects of the product or solution and their practical impacts on the laboratory processes. Open to all suppliers within the laboratory sector.

Supplier

BEST SUSTAINABLE INNOVATION

- The Best Sustainable Product Award recognises significant progress in product innovation toward Net-Zero and the circular economy.
- This is not just about making products that are ‘green’, it’s about taking a holistic approach to the entire lifecycle of that product, including the development and how it is made. It’s about being transparent, accountable and consistent in areas such as manufacturing, energy and water use, packaging, supply chain and end-of-life.
- Open to all suppliers.

BEST CONSUMABLES INNOVATION

- The Best Consumable Innovation Award will be given to the most innovative lab consumable, whether it is new or redeveloped.
- The judges will be looking for a consumable that can demonstrate meaningful benefits for the user. This could be a ground-breaking innovation, or alternatively a step change to an existing solution. Entrants will be expected to provide evidence of a real-life situation.
- Open to all suppliers.

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