

# NATUS

INDUSTRIAL SOLUTION SYSTEMS

AS AUTOMATION SPECIALIST

## PRODUCTION AUTOMATION

Everyone's talking about digitalisation – we help you make it your reality!





## WE GET YOU READY FOR INDUSTRY 4.0

**We are specialists for the manufacturing industry, and so we understand your business. For horizontal integration (networking between companies) or vertical integration (networking within a single company), we offer complete customized solutions under one roof.**

We prepare your installation for the digital future so that your data is available in MES (Manufacturing Execution System) or cloud-based systems, allowing your systems to work more efficiently and be cost-optimised.

As a supplier of control systems without manufacturer dependencies, we are proficient in a wide range of hardware and software-based automation systems.

We use our many years of experience and market knowledge with the aim of increasing the safety and efficiency of your industrial process, to improve the profitability of your installation and simplify its maintenance.

We focus on the technical development of systems that are ready today for the technology of tomorrow – and this is how we prepare you for Industry 4.0.

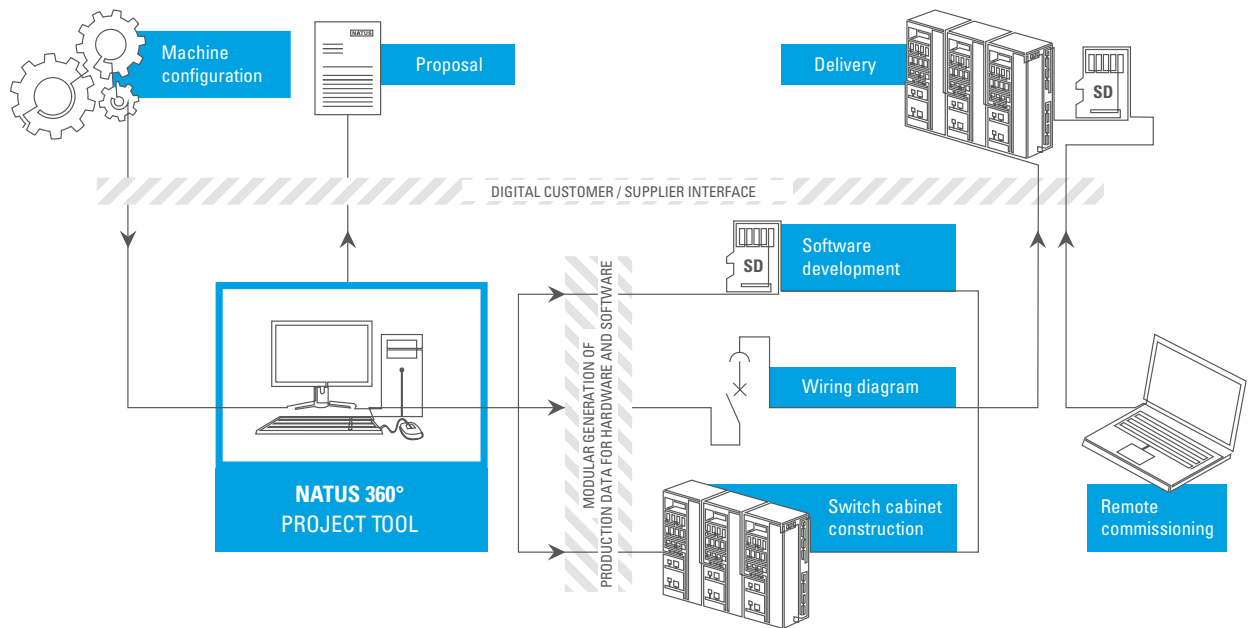
From the development of your control cabinet to the compilation of the electrical documentation to the development of the user software, the electrical installation work, and finally to the commissioning – we offer you a complete package for your systems.

### NATUS SERVICES

- Abstraction of machine configuration in a project structure
- Modular preparation of electrical plans and software
- Time and cost savings by means of standardisation and digitisation
- High installation transparency for the machine manufacturer
- Customised solutions for serially produced installations using a tailored product configuration process

#### **Single product configuration process for quote, electrical plan and programming**

- Enabling a shorter quotation process for sales
- Optimisation of engineering time using typicals
- High transparency in terms of value for money
- Standardised technical basis for all areas involved



## NATUS BENEFITS

### NATUS 360° PROJECT TOOL: Cost and competitive benefits for customer.

- Faster processing of your enquiry/order
- Shorter engineering times
- Avoidance of data inconsistencies
- Optimised project timelines
- System components pre-tested on a modular basis
- A competitive edge for you thanks to shorter delivery times
- Better supplier conditions thanks to modularisation
- Reduction in faults and risks during commissioning
- Start-up process can be performed entirely using a remote tool

## SUCCESS STORY GIETART

PART OF THE KALTENBACH GROUP

**GIETART**  
KALTENBACH GROUP

### NATUS has been in a successful partnership with GIETART/KALTENBACH Shotblast and Painting Systems B.V. for over 35 years.

The highly serialised nature of all the GIETART machine types made it possible to implement digitalised project processing.

The project was executed using the NATUS database tool for creating electrical plans and software solutions.

The resulting reduction in project times and the improved utilisation of available engineering and manufacturing capacities enable efficient and problem-free project performance.

### Why the long-term partnership between GIETART and NATUS has been so successful:

- Flexible corporate structure
- Continuous innovation
- "State of the art" software and hardware solutions
- Optimised engineering thanks to NATUS 360° PROJECT TOOL
- Fast response times
- Individual telephone support
- Cost-optimised remote set-up of the customer system

Digitalisation of order processing enabled the GIETART Group to further optimise their delivery times. Together with us, this has given them the decisive competitive edge.



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AS MANUFACTURER

## SO PRECISE!

NATUS plans and develops the right, high-quality solution for any requirement – flexibly, quickly and individually.

AS SERVICE PARTNER

## SO RELIABLE!

We provide a comprehensive service package to ensure that your NATUS products always deliver the maximum in performance.

AS AUTOMATION SPECIALIST

## SO SMART!

As experts in automation technology, we provide the full spectrum of smart solutions.

AS PROJECT PARTNER

## SO COMPLEX!

Many of our customers have complex projects. This means that NATUS is not just a manufacturer, but also a project partner.