#### Manual | Invite clients in My Easyfairs

Welcome to the second step in My Easyfairs. You have successfully completed the first step in My Easyfairs (Managing profile) and based on the information you provided, you can now proceed with the next step; **Inviting clients.** In this step, you can influence the quality of the visitor yourself. You can invite the target audience that matters to you, you can download the marketing materials to make your participation known at different locations, and you can keep track whether a visitor has registered based on your invitation or on your invitation link.

"Invite clients" consists of four steps. You can choose to go through the individual steps separately or you can consult and apply several steps simultaneously. To support step 1, for example, you can use the marketing materials from step 4. Click on the step and view the explanations for each part.

Step 1: Invitation link

Step 2: Registered visitors

Step 3: Invitation service

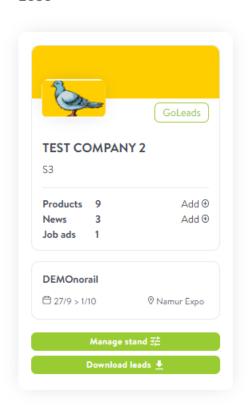
Step 4: Marketing materials - documents

## Let's go!

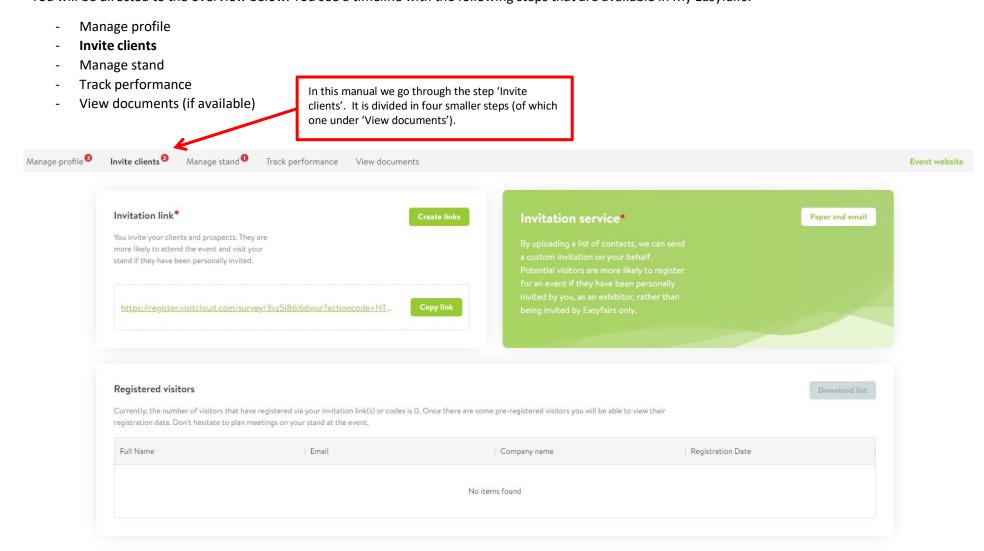
Once you are logged into My Easyfairs, click on "Manage stand".



#### 2030



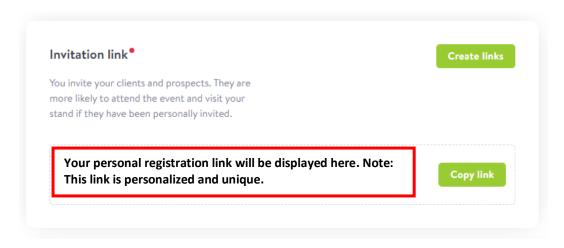
You will be directed to the overview below. You see a timeline with the following steps that are available in My Easyfairs:



## **Step 1: Invitation link**

The step "Invitation link" contains your personal digital invitation link. This link is unique for you as an exhibitor, so you can easily find out which visitor has registered via a digital invitation from you.

Copy this link and paste it, for example, in your email signature, the banners you are using online, on your website, or in a digital invitation you are sending out. Of course, you can use your own materials for this, but Easyfairs also provides materials that you can use for inviting business relations. Would you like to immediately use the materials provided by Easyfairs? View and download the materials in step 4 "Marketing materials".



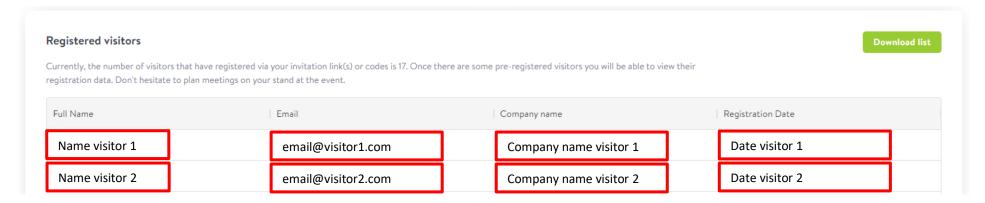
By clicking on 'Create links', you can create more unique links when needed. You will be directed to Visit, where the "Guests > Registration links" tab lets you add links via the "add" button.

#### Why create extra links?

Creating extra links can be interesting, for example when you want to be able to measure exactly which online message has generated the most visitors. This way, you can link a unique code to each message and see afterwards whether, for example, the banner in your email signature or the banner on your website has generated the most visitors. This can be interesting information when you are deciding on your marketing efforts for the next event participation, for example. To measure is to know!

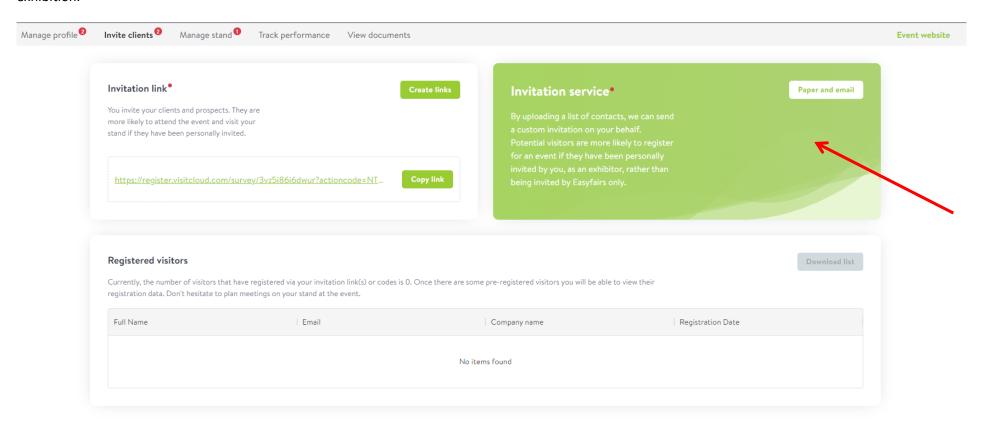
## **Step 2: Registered visitors**

We continue with the second step in "Inviting Clients and Prospects". By now, you have actively and enthusiastically distributed your unique registration link(s) via various digital channels. Now, it's time to see which of your relations has requested a ticket via the registration link(s) distributed by you. This way, you can already make appointments at your stand with interested visitors, even before the event you are participating in gets started. This way, you already generate interesting leads for your participation!



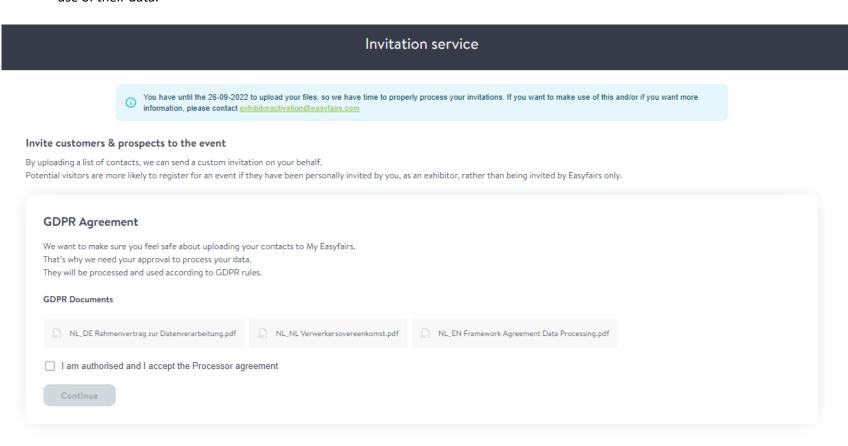
## **Step 3: Invitation Service**

Step 3 of "Invite clients" is intended to make inviting your relations even easier. When this step is available for your exhibition participation, you will see it automatically appear. All you have to do is upload your contact list. Easyfairs does the rest and ensures that your customers receive a personalized invitation on your behalf. This means that you only have to prepare for your exhibition participation and you do not have to worry about inviting relations to the exhibition.

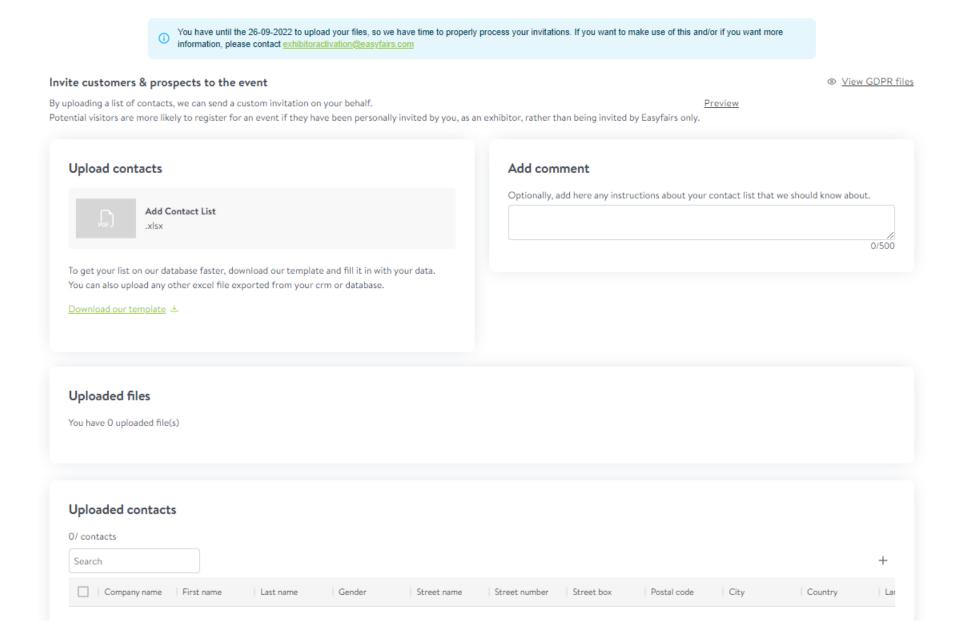


When you click on 'Paper and email you will enter the screen below where it is explained until when the contact list can be uploaded. The format of the contact list is also available here so that you can immediately upload the correct file. Finally, the processor agreement is also available here, which you can sign digitally directly by ticking the box 'I am authorized and accept the processor agreement'. The invitation service functionality is fully GDPR proof. We will sum up for you how we deal with the relationship list you upload:

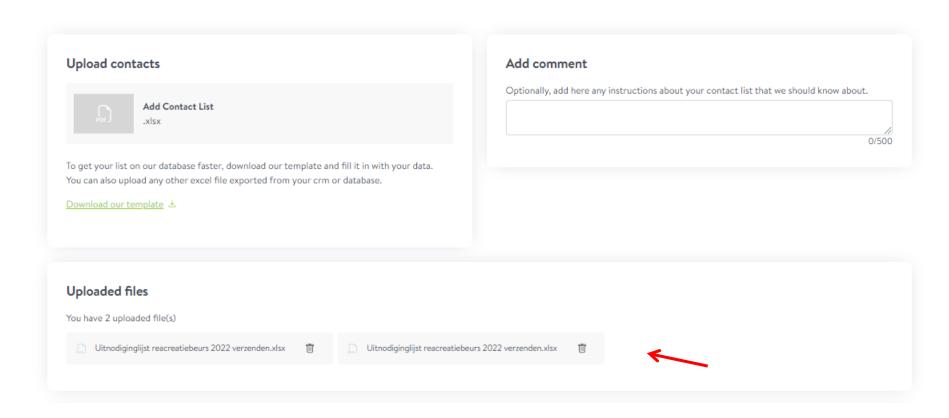
- The data is only used to invite your relations on your behalf.
- This data will not be used for other purposes than for purposes related to the invitation service.
- You upload your contact list(s) in a secure environment.
- Your relation lists are deduplicated. The organization that provides this is GDPR proof.
- Your data will only be provided to the mailing handler who uses the data to send the invitations. They do not retain the data after this.
- The data will be destroyed immediately after the event. Your relations will only be included in our database if they themselves give permission for the use of their data.



After clicking on the 'Continue' button, the screen below appears where your file can be uploaded immediately.

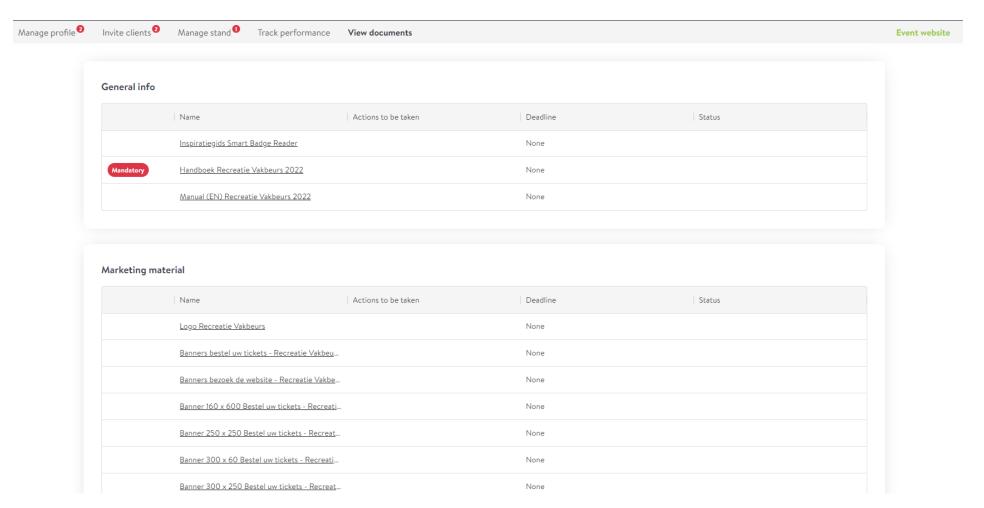


When the file has been uploaded you will see this file in the overview below and you also have the opportunity to add additional comments in the field on the right.



## **Step 4: Marketing materials**

Easyfairs provides marketing materials that you can download via My Easyfairs. Click on 'View documents' to see the available documents. These include for example digital invitation cards, banners and other digital marketing materials. You can use these materials in combination with your personal registration link, which is discussed in step 1 of this manual. I 'View documents' not shown? Then there are no materials available (yet).



When you click on the materials in the list, you will be directed to the page below. Click on 'Open' to open the file and easily save it.

# Marketing material

#### Banner - Bestel uw tickets 250 x 250

Banner - Bestel uw tickets 250 x 250



Status: ① To do

#### Step 1: Download the document

Open and download the document by clicking the button below

